

CURRICULUM VITAE
of
ALEXANDER T. KEITH
121 S. Cool Spring Street
Fayetteville, North Carolina, 28301



CAREER & PROFESSIONAL EXPERIENCE

2014 – Present Tom Keith & Associates Inc.

2014 – 2018 North Carolina Trainee Real Estate Appraiser (#T5788)

2014 – Present North Carolina Real Estate Broker (#282603)

2018 – Present NC Certified General Real Estate Appraiser (#A8247)

2018 - Present Candidate for Designation, Appraisal Institute

2022 – Present South Carolina Certified General Real Estate Appraiser (#8521)

2024 – Present Virginia Real Estate Appraiser (#8521)

EDUCATIONAL INFORMATION

Campbell University, Bachelor of Business Administration, Minor in Graphic Design, 2014

J.Y. Monk Real Estate School – Broker Pre-licensing Class (75 Hr.), 2014

Brightpath – Raleigh, NC, Basic Appraisal Principles, 2014

Brightpath – Raleigh, NC, Basic Appraisal Procedures, 2014

Brightpath – Raleigh, NC, Residential Market Analysis and Highest & Best Use, 2014

Appraisal Institute – Raleigh, NC, National Uniform Standards of Professional Appraisal Practice (USPAP) Course, 15 hours, 2014

Appraisal Institute – Nashville, TN, General Appraiser Sales Comparison Approach, 2014

Appraisal Institute – Greensboro, NC, General Appraiser Income Approach, Part 1, 2015

Appraisal Institute – Lithicum, MD, General Appraiser Income Approach, Part II, 2015

Appraisal Institute – Atlanta, GA, General Appraiser Market Analysis and Highest and Best Use, 2016
Appraisal Institute – Austin, TX, General Appraiser Site Valuation & Cost Approach, 2017
Appraisal Institute – Lafayette, CA, Real Estate Finance, Statistics, and Valuation Modeling, 2017
Appraisal Institute – Online, Business Practices and Ethics, 2017
Appraisal Institute – Online, General Appraiser Report Writing and Case Studies, 2017
Appraisal Institute – Nashville, TN, Advanced Market Analysis & Highest and Best Use, 2017
Appraisal Institute – Charlotte, NC, Advanced Income Capitalization, 2018
Appraisal Institute – Chicago, IL, Advanced Concepts & Case Studies, 2018
Appraisal Institute – Online Education, Supervisory Appraiser/Trainee Course, 2021
Appraisal Institute – Freeport, ME, Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications, 2022
Appraisal Institute – Online, Business Practices and Ethics, 2023

LICENSES, CERTIFICATIONS, & DESIGNATIONS

North Carolina Trainee Real Estate Appraiser, 2014, #T5788
North Carolina Real Estate Broker, 2014, #282603
North Carolina Certified General Real Estate Appraiser, 2018, #A8247
South Carolina Certified General Real Estate Appraiser, 2022, #8521
Virginia Certified General Real Estate Appraiser, 2024, #018674

COMMITTEES, BOARDS & OTHER AFFILIATIONS

Member, City of Fayetteville Zoning Commission, 2015 - 2019
Vice Chairman, City of Fayetteville Zoning Commission, 2017 - 2019
Member, FTCC Foundations Board, 2015 – 2018
Affiliate, Appraisal Institute, 2016 – 2018
Candidate for Designation, Appraisal Institute, 2018 – Present
NC Appraisal Institute Regional Representative Alternate, 2018 – 2020
Member, City of Fayetteville Zoning Commission, 2022 – 2024
Vice Chairman, City of Fayetteville Planning Commission, 2024 – Present

APPRAISAL EXPERIENCE

Commercial Property	Special Use Property
Subdivisions	Duplex/Apartments
Strip Shopping Centers	Auto Garage Building
Food Processing/Cold Storage Facilities	Warehouse Buildings
Office Buildings	Vacant Land
Agricultural Facilities	Stream and Wetland Mitigation
Tax Appeals	Hotels
Cell Towers	Day Care Facilities

Car Wash
Single-Family Residential Homes
Review Appraisal

Manufactured Homes
Value Impact Studies
Conservation Easements

BROKER & PROPERTY MANAGEMENT EXPERIENCE

Office Buildings
Shopping Centers
Industrial Facilities
Timberland
Farmland
Commercial Lots

PUBLISHED WORKS

"Fayetteville Apartment Rental Data Reflects Need for More Multi-Family Development", The Greater Fayetteville Business Journal: Insights, Sponsors' Content; 2022,
<https://bizfayetteville.com/insights/alex-keith/fayetteville-apartment-rental-data-reflects-need-for-more-multi-family-developments/1034>

"Where has all the Hunting Land Gone?", The Greater Fayetteville Business Journal: Insights, Sponsors' Content; 2022,
<https://bizfayetteville.com/insights/alex-keith/where-has-all-the-hunting-land-gone/856>

"Industrial Index", Valuation Issues, Business and Real Estate Appraisers, Tom J. Keith & Associates, Inc., 2017, page 3.

"Keith Cropland & Woodland Index", Valuation Issues, Business and Real Estate Appraisers, Tom J. Keith & Associates, Inc., 2017, page 1.

AWARDS

2020, "Power Broker" for *Industrial Lease Transactions* for Fayetteville Area, presented by Costar Group

2021, "Power Broker" for *Industrial Lease Transactions* for Fayetteville Area, presented by Costar Group

